



Better Lives, Intelligent Homes



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Who are Switchee?

Switchee exists to improve the quality of life for people living in rented homes.

Switchee is the UK's largest platform of internet connected devices that reduce fuel bills and provide a real-time data feed to and from the property.



Housing Data Points Gathered of CO2 Saved per device each year

Enterprise Customers

100



Ashden Award winner 

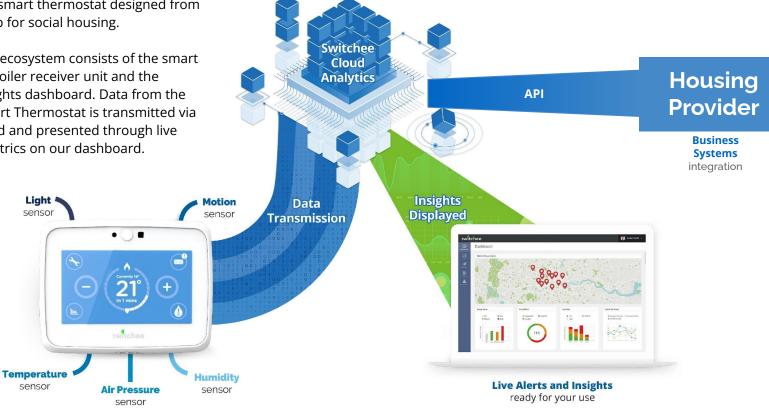
How Switchee Works

Switchee is a smart thermostat designed from the ground up for social housing.

The Switchee ecosystem consists of the smart thermostat, boiler receiver unit and the Switchee Insights dashboard. Data from the Switchee Smart Thermostat is transmitted via GSM, analysed and presented through live alerts and metrics on our dashboard.

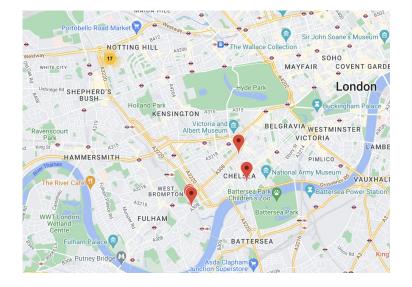
sensor

sensor



Pilot Progress

• **24** properties installed across 4 estates





Why Switchee?

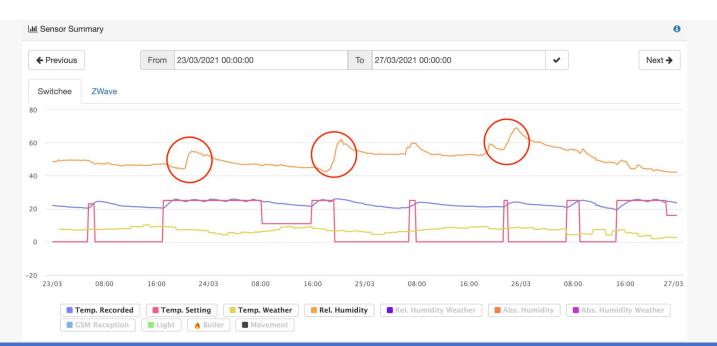


Early Mould Warnings

With Switchee's sensor data we are able to predict the likelihood of condensation and mould growth, as well as the cause in most cases.

Members of the maintenance team can be informed of potential problems early – before both the cost of repair and the potential health impact on residents increase dramatically.

Flagship results



89% accuracy in condensation, damp and mould detection

35 properties visited that were highlighted by Switchee

£320k annual saving

Resident Communication



Dudley MBC results

• **97%** response rate to messaging

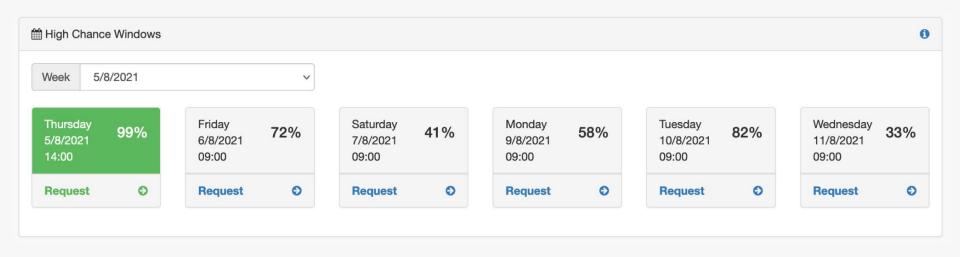
 £35 Savings per property per year versus cost of letters and messages

Smart Appointment Scheduling

Futures results

Reduce no access visits. Reduce the cost of Compliance.

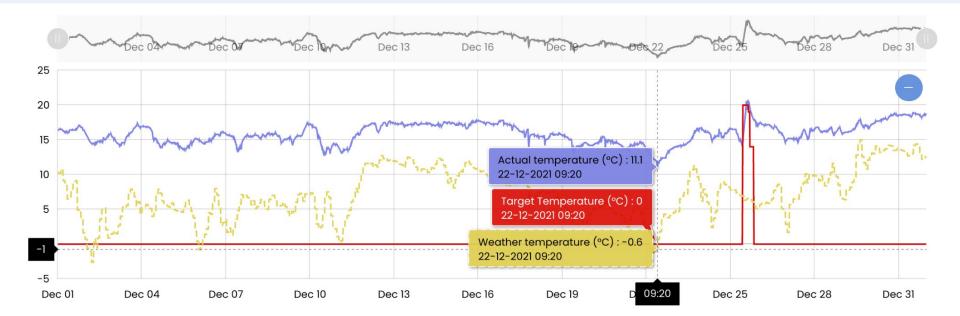
With our smart appointment scheduling, we're able to help you find the best times to visit the property to conduct maintenance, boiler repairs and all of the other routine visits you need to perform.



100% access rate for surveyor visits when using Switchee (up from <50%)

• 90% reduction in wasted LGSR visits • • £93 saving per property

Tackle Fuel Poverty



Validate Support

Average internal temp: 11.4°C

Average internal temp: 17.5°C



Validate Remedial Solutions

Utilise Switchee data to assess results over time

Combine your data on completed works with Switchee's data on property performance to assess the success of fixes and property improvements.

1 20th September

First visit uncovered a tumble dryer wa in an open larder cupboard being vented into a box.

Advice given to tenant on ventilating the property and reducing moisture productions

2 4th October

Discussed best heating practices and recommended lifestyle/behaviours

3 1st December

Positive input ventilation system installed

Visits resulted in...•

Relative humidity dropped

from 84% to 56% averages



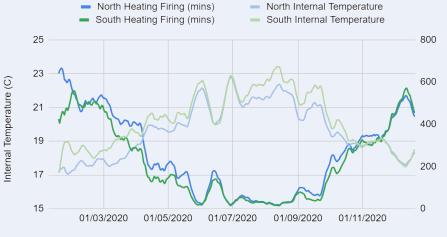
Mould risk has changed from high to medium

Further works booked in to ventilate the tumble drier

Compare Properties

Label Switchee data or combine with your own property data to easily compare performance between groups.

- Relative performance of different building stock
- Compare improved properties to the baseline
- Evidence the sites most in need of improvement

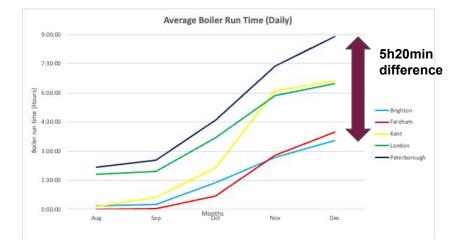


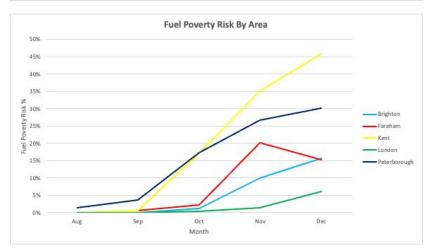
Date

Gentoo Group data analysis •

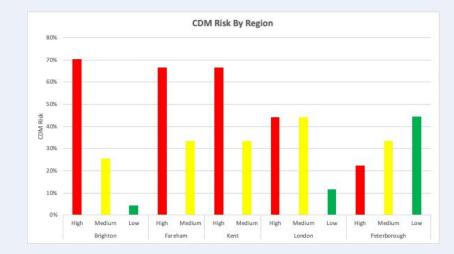
North-facing properties use their heating **15% more** than South-facing

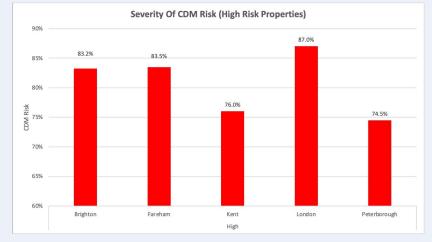
The residents spend **£190 more** per year And the properties are still **0.6°C colder**





Hyde data analysis

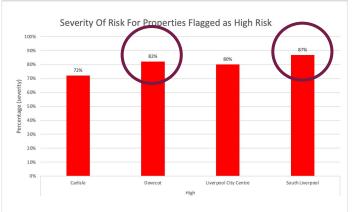




Properties in Peterborough use their heating **5h more per day** than Brighton and Fareham

However, the retrofitted properties in Brighton and Fareham have a significantly higher **CDM risk**



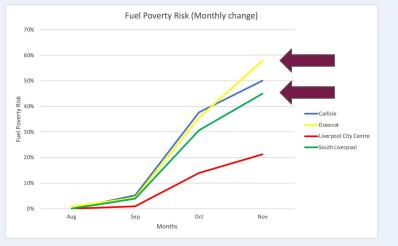


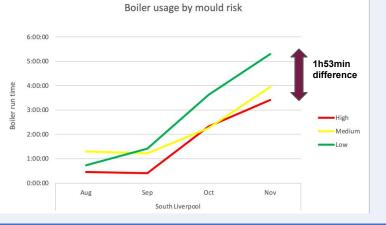
L14 (Dovecot) has the highest number of disrepair cases.

However, homes in L25 (South Liverpool) are at higher risk of **mould**.

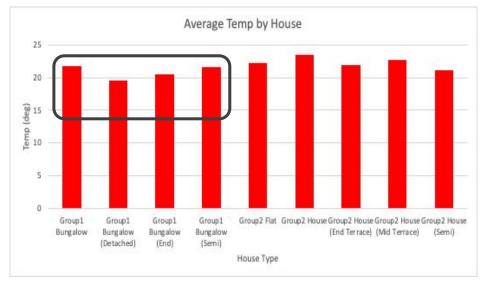
Could the higher rates of **fuel poverty** in L14 be influencing this? The customers might be more susceptible to claims farmers.

Additionally, **fuel poverty and mould are not separate issues**. Homes at high risk of mould use their heating 1h53m less per day than homes at low risk of mould.





Riverside data analysis

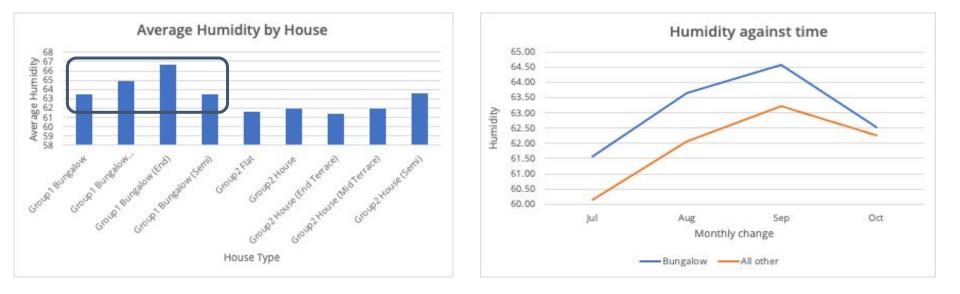




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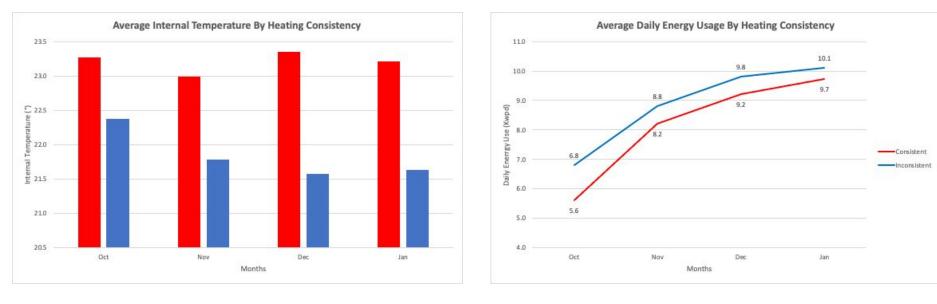
Futures Housing Group

- Bungalows are on average **3 degrees colder** than all other archetypes
- Monitoring over time suggested this was a fabric issue rather than resident behaviour



Futures Housing Group

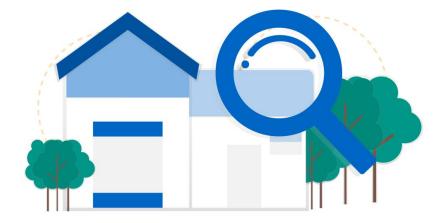
• Bungalows are not only colder but also have consistently higher levels of relative humidity



Northwards Heat Pump Analysis

• Residents who set their heat pump to more consistent temperatures are on average **1.5 degrees warmer** whilst using on average **1.2KW less per day**

RBKCInitiatives so far

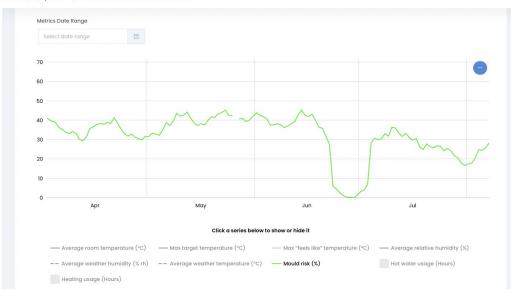


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Lancaster West - CDM Triaging



- 3 high risk properties
- 2 responses to our survey
- 1 with noticeable mould
- 1 with condensation on their windows



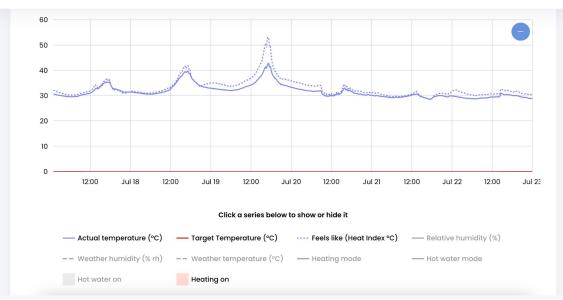
Home -> Properties -> 5 Camborne Mews, London, W11 IQA

Surveyors attended the property and cleaned the mould

Heat Stroke Risk

Proactively offered properties at high risk of over-heating a fan to help cool them down





Resident Satisfaction

88%

Response rate to our survey

57%

Of responders find their Switchee easy and comfortable to use 3

Properties are being offered training on how to use their device

In Summary

Switchee helps you to provide better lives for your residents through more intelligent homes.

One Package to:

- Reduce management and maintenance costs
- Reduce the risk of disrepair
- Improve communication
- Improve sustainability



THANKS FOR LISTENING

Sophie Phipps Customer Success

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